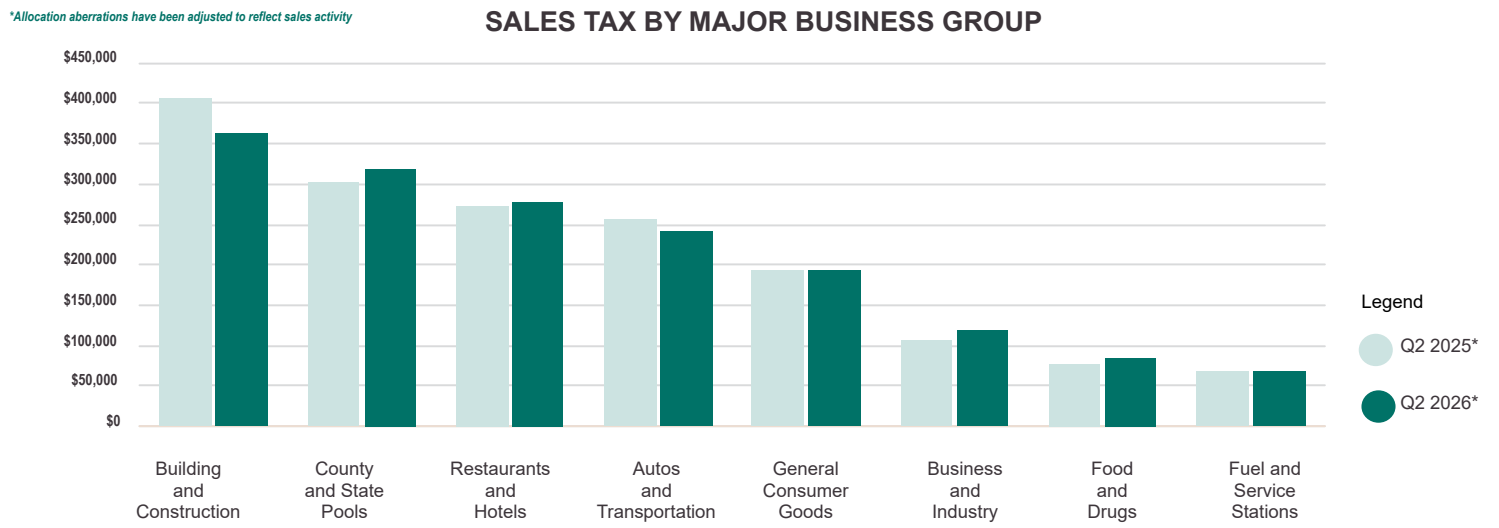
CITY OF SAN FERNANDO
SALES TAX UPDATE
2Q 2026 (APRIL - JUNE)

SAN FERNANDO	-1.0%	5.0%	5.9%
TOTAL: $ 1,669,802	2Q2026	COUNTY	STATE

*Allocation aberrations have been adjusted to reflect sales activity



Measure SF
TOTAL: $1,241,166
-1.0%

CITY OF SAN FERNANDO HIGHLIGHTS

San Fernando's receipts from April through June were 2.1% above the second sales period in 2025. Excluding reporting aberrations, actual sales were down 1.0%.

Federal policymakers continue to navigate through economic news reporting inflation higher than their targeted level, and for the first time in three years, recently raised interest rates in a move aimed to slow the trend. Consumers and businesses have been dealing with higher prices for utilities, food and other products.

The automotive group continues to remit lower returns still feeling the loss of a business closure last year. On the plus side, auto leases contributed positive numbers as consumers look to find ways to lower monthly payments and procure a newer vehicle. All segments in building faltered as elevated interest rates and property owners deferring large projects remain impediments to spending.

A newer fast casual restaurant helped boost restaurant group and value-driven options at quick service restaurants were preferred by customers over local casual dining restaurants.

Measure SF results were also down, with building materials and plumbing/ electrical suppliers seeing lower demand, along with high new vehicle costs and interest rates affecting the auto group.

Net of aberrations, taxable sales for the Southern California region was up 6.4%.

TOP 25 PRODUCERS

Arco
Arroyo Building Materials
Casco
CCAP Auto Lease
Chipotle
CVS Pharmacy
Daikin Comfort
El Pollo Loco
El Super
Enterprise Rent A Car
Heritage Pool Supply
Home Depot
IHOP
Maclay Shell & Circle K
McDonald's
Nachos Ornamental Supply
Napa Auto Parts
Rydell Chrysler Dodge Jeep Ram
SFS Leasing, LTD
Smart & Final
T Mobile
Taco Bell
Target
Vallarta Supermarket
WSS

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STATEWIDE RESULTS

California's local one cent sales and use tax receipts posted vibrant growth during the second quarter, reflecting sustained consumer behavior ahead of potential economic headwinds. For the months of April through June, revenues increased 5.9% from the year ago quarter after adjusting for accounting anomalies.

Strong consumer spending patterns that began in the first quarter continued through the current period. This activity aligns with the income tax refund timeline, reportedly 11% higher than 2025, beginning of summer tourism and larger inflation factors propelling the economy forward.

Similar to last quarter, online retailers and brick and mortar merchants continued to surge over last year far exceeding expectations. E-commerce remains the platform of choice providing convenience, broad product availability, and flexible payment options – benefitting the business-industry sector and allocations via the countywide use tax pool. Multiple apparel merchants and discount department stores, especially those selling fuel, boosted general consumer goods the most.

Sustained tensions in the Middle East kept West Texas Intermediate (WTI) crude oil prices above $100 per barrel to start off the travel season, pushing local gas prices higher and revenue from service stations up 18% more than one year ago. With refinery closures in both Northern and Southern California regions compounding supply pressures, all signs indicate higher prices through the remainder of summer.

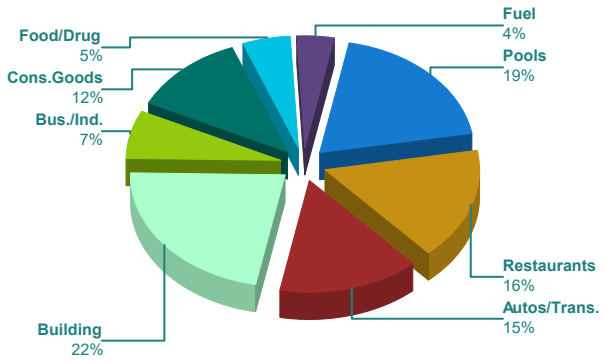
Restaurant sales taxes rose again, experiencing an additional uptick from World Cup activities and seasonal tourism. While operators reported continual pressure from rising costs that influenced customer behavior like visit frequency and alcohol purchases, gains by all types of eateries signal unwavering resolve to dining out. Even with additional sporting events on the horizon, unfavorable economic conditions could constrain growth.

Autos-transportation returns also exceeded expectations this quarter, supported by higher-income consumers, who now account for more than half of new vehicle purchases and benefitted from recent tax cuts and equity market gains. Hybrids continued to gain share as fuel prices increased, while electric vehicle sales also improved.

Recently, the Federal Reserve moved interest rates higher with a stated goal of slowing inflation and cooling economic growth. This action should temper short-term growth prospects especially from sectors requiring long-term financing like autos and building-construction. As gas prices average above $6 per gallon during peak summer months, consumers may further curb discretionary-type spending heading into the holiday shopping season.

REVENUE BY BUSINESS GROUP

San Fernando This Fiscal Year*



*ADJUSTED FOR ECONOMIC DATA

TOP NON-CONFIDENTIAL BUSINESS TYPES

San Fernando Business Type	Q2 '26*	Change	County Change	HdL State Change
Quick-Service Restaurants	154.7	0.1%	1.5%	1.8%
Casual Dining	74.7	-1.1%	4.4%	4.2%
Service Stations	68.8	0.2%	15.9%	14.6%
Contractors	51.5	-12.4%	1.4%	-0.4%
Grocery Stores	48.4	5.6%	1.2%	-0.2%
Fast-Casual Restaurants	45.5	13.4%	2.1%	3.8%
Automotive Supply Stores	27.2	0.2%	1.5%	1.1%
Electronics/Appliance Stores	25.4	-6.5%	2.5%	2.0%
Auto Repair Shops	22.2	0.0%	-4.3%	-2.3%
Light Industrial/Printers	19.0	18.4%	2.4%	2.7%

*Allocation aberrations have been adjusted to reflect sales activity

*In thousands of dollars